

BANK MANAGEMENT

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(For those who joined in July 2002 or earlier)

Time : Three hours

Maximum : 100 marks

Answer any FIVE questions.

All questions carry equal marks.

1. Explain the different functions involved in Bank Management.
2. What is Management By Objectives (MBO)? What is the need for it? Explain its scope.
3. What is Profit planning in banks? Discuss the factors affecting profit planning in banks.
4. Explain the classical and neo-classical theories of organization.
5. What is departmentation? How banks adopt this to achieve customer satisfaction?
6. Discuss the qualitative and quantitative measures taken by RBI to control credit.

7. What are the features of working capital finance? What are the different types of credit facilities offered by the banks?
  8. What is meant by service marketing? What are the various products and services marketed by commercial banks?
  9. What is market planning? Explain the steps involved in market planning.
  10. Discuss the powers and responsibilities of a bank branch manager.
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## FINANCIAL ACCOUNTING

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(For those who joined in July 2002 or earlier)

Time : Three hours

Maximum : 100 marks

Answer any FIVE questions, choosing not more than  
THREE questions from each Section.

All questions carry equal marks.

### SECTION A

1. What are the differences between receipts and payment accounts and Income and expenditure account?
2. What is an Average Due date? Explain the various steps that are to be taken for computation of an average due date.
3. Explain the major recommendation of the Sachar Committee.
4. Write a short note on :
  - (a) Red ink interest
  - (b) Rebate on Bills discounted
  - (c) Contingent liability
  - (d) Bonus shares.

5. (a) Journalise the following transactions.

1993	Rs.
March 1 Sulthan started his business with cash	30,000
3 Bought goods for cash	15,000
5 Sold goods to Krishna for	8,000
7 Purchased goods from Govind for	20,000
8 Received from Krishna	5,000
10 Paid Govind	7,000
12 Krishna returned goods worth	500
15 Cash sales for	16,000
18 Bought furniture for cash	2,000
20 Martin sold goods on credit	4,000
24 Received commission from John	1,200
27 Sold goods to Rao and Co. for cash	6,000
29 Returned goods to Martin for	700
31 Paid salaries to Henry	2,000
31 Smith bought goods for	8,000

- (b) Enter the following in a cash book.

1993	Rs.
January 1 Commenced business with a capital of	10,000
4 Bought goods for cash	2,500
8 Sold goods for cash	2,000

